#### Revision

- 1.To reserve a room = to b\_\_\_\_\_ a room
- 2.To reach a place = to a\_\_\_\_\_
- 3.To leave a place = to d\_\_\_\_\_
- 4. To refuse a reservation = to r \_\_\_\_\_
- 5.To create a reservation = to m\_\_\_\_\_
- 6.To sell more rooms than available = to o\_\_\_\_\_
- 7.To allocate = to a\_\_\_\_\_ a room
- 8. You can arrive \_\_\_\_\_a country/city or \_\_\_\_\_ the building (insert preposition)
- 9.A sum of money you pay as the first part of the total payment = a d\_\_\_\_\_
- 10.Revenue = p\_\_\_\_\_
- 11.Check availability \_\_\_\_\_
- 12.Cancellation policy -

- 1.to book
- 2.to arrive
- 3.to depart
- 4.to reject
- 5.To make
- 6.To overbook
- 7.To assign
- 8.in/at
- 9.Deposit
- 10. profit
- 11 see if a room is available for the particular date
- 12 what happens if the reservation is cancelled

#### on, at, of, in, from...to

1.1'm \_\_\_\_\_ the airport. Where are you?
2.The room is \_\_\_\_\_ the first floor.
3.1 was born \_\_\_\_\_ 6<sup>th</sup> \_\_\_\_ May \_\_\_\_ 1987.
4.-Where is Sam? - He is \_\_\_\_\_ school.
5.1 usually watch TV \_\_\_\_\_ the evening.
6.1 go to the swimming pool \_\_\_\_\_ summer.
7.The train leaves \_\_\_\_\_ 10.30.
8.We arrived \_\_\_\_\_ Friday. We left \_\_\_\_\_ Monday. So, we stayed in a hotel \_\_\_\_\_\_ Friday \_\_\_\_\_ Monday.

## What information does a letter of confirmation contain?

- Name and address of guest
- Date and time of arrival
- Room type and rate
- Length of stay
- Number of persons in a party
- Reservation classification (guaranteed / non-guaranteed)
- Reservation confirmation number
- Special requests, if any
- A letter of confirmation may also include a request for a deposit or prepayment.

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### Guaranteed Reservations

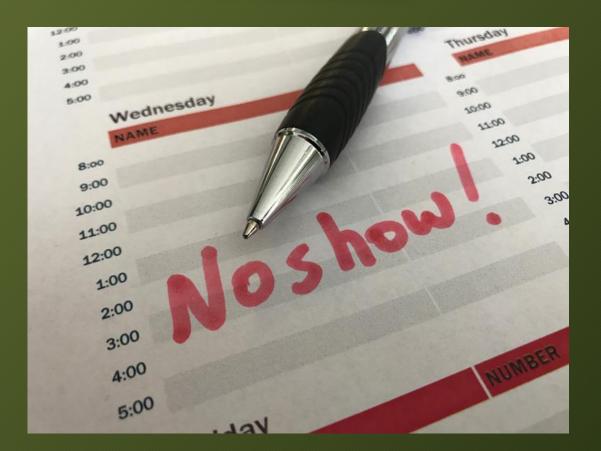
UNIT 3

- to guarantee -to promise that something will happen
- guarantee a promise that something will happen
- guaranteed reservations
- non-guaranteed reservations



#### Reading comprehension; vocab.

- hold the room Keep the room for a while
- no-show -
- a situation in which a guest makes a reservation, but doesn't arrive



#### room rate-

the price a hotel charges for accommodation

#### • tax -

(an amount of) money paid to the government, which is based on your income or on the cost of goods or services you have bought

• To retain (the deposit) -

keep / continue to have

• Reservation cancellation hour -

time when reservation is cancelled and room offered to someone else

• To release room -

to add the room to the list of other rooms available for sale





# Guaranteed reservations may be of the following types:

Prepayment guaranteed reservations -

The hotel receives a payment in full before the guest arrives (resort hotels)

#### • Credit Card guaranteed reservation -

A hotel receives payment for *no-show* from the credit card company (commercial hotels)

Advance Deposit guaranteed reservations -

The guest will pay the hotel a specified amount of money before arrival (convention hotels)

#### Prepayment vs deposit

- paying in full before arrival
- a sum of money you have to pay in advance

- Advance -
- happening before an event
- Advance paying/booking
- Pay in advance

## Reading comprehension

## Read the text and answer the following questions:

- 1. What are the main types of reservations?
- 2. What does a guaranteed reservation assure the guest?
- 3. What is the guest obliged to do when they make a guaranteed reservation?
- 4. What does the term "no-show" mean?
- 5. How do guaranteed reservations protect the hotel's revenue?
- 6. What are the main types of guaranteed reservations? Describe each type.
- 7. In what types of hotels are they used?
- 8. What is the usual reservation cancellation hour?

#### Explain the meaning of the following terms.

1.No-show
2.resort hotel
3.commercial hotel
4.convention hotel
5.guaranteed reservation
6.advance deposit
7.cancellation hour
8.check-out
9.revenue

1.a person who is expected but does not arrive

- 2. hotel which often contains full-sized luxury facilities with full-service accommodations and amenities.
- 3.a hotel for transients that caters especially to salesmen
- 4. A hotel that provides facilities and services designed to host meetings or gatherings
- 5. reservation secured by a credit card number, deposit or prepayment
- 6. A sum of money you pay in advance as the first part of the total payment
- 7. time when reservation is cancelled and room offered to someone else
- 8. Leave the hotel
- 9. Profit, income

## Complete the sentences using the proper verb: accept, receive, cancel, accept, confirm, reserve

1. Hotels \_\_\_\_\_\_ reservation requests in different ways: by mail, by fax, or through an tourist agency.

2. When a reservations agent\_\_\_\_\_\_ a reservation, they complete a reservation form and enter information in a reservation diary.

3. I'm sorry, but we cannot \_\_\_\_\_\_ the reservation because we don't have a single room available.

4. Mr Jones phoned to \_\_\_\_\_\_ his reservation. He apologized and said the trip was put off till May

5. Do you have a single room available for two nights from Friday May 6<sup>th</sup>? If so, please reserve it for me \_\_\_\_\_ by fax.

6. Please, \_\_\_\_\_\_ one double room with balcony to May 3<sup>rd</sup>. We'd prefer en suite bathroom, with shower. We require full board.

#### Practice

#### If and Unless

We use if to say that a particular thing can or will happen only after something else happens or becomes true:
I'll pay you double if you get the work finished by Friday.

The first conditional

• WILL + bare inf. / PRESENT SIMPLE

If it \_\_\_\_\_\_ (rain), I \_\_\_\_\_\_ (not go) to the park.
 If I \_\_\_\_\_\_ (study) today, I \_\_\_\_\_\_ (go) to the party tonight.
 She \_\_\_\_\_\_ (be) late if the train \_\_\_\_\_\_ (be) delayed.
 She \_\_\_\_\_\_ (miss) the bus if she \_\_\_\_\_\_ (not leave) soon.
 If you \_\_\_\_\_\_ (see) her \_\_\_\_\_ (you/say) hello?

#### UNLESS means 'except if', 'only if'.

• You can't get a job unless you've got experience

- (= you can only get a job if you have experience):
- Instead of unless it is often possible to say if not:
- We'll be late unless we hurry.
- We'll be late if we don't hurry.

#### Choose the correct word for each sentence

- 1.A lot of shops won't accept cheques if / unless you have a banker's card with you.
- 2.A lot of people would be out of work if / unless the factory closed down.
- 3. They threatened to kill him if / unless he did as they asked.
  4. Most wild animals won't attack if / unless they are provoked.
  5. I'll let you in if / unless you give me the password.
  6. I can't let you in if / unless you give the password.
  7. If / unless you work much harder, you won't pass the exam.

- 1.If / unless you work much harder, you'll pass the exam.
- 2.1'm not going to look for another job if / unless the company gives me more money.
- 3.1'm going to look for another job if / unless the company gives me more money.
- 4.He won't speak to you if / unless you ask him a question.5.I'll never speak to her again if / unless she apologises to me.6.You won't know what to do if / unless you listen carefully.7.If / unless you don't listen carefully, you won't know what to do.

# SUCCEED, FAIL and MANAGE.

## Succeed - achieve something that you have been aiming for

- She's been trying to pass her driving test for six years and she's finally succeeded.
- He succeeded in getting a wellpaid job.



#### Fail - to not succeed

- He failed in his attempt to break the record.
- She failed to reach the Wimbledon Final this year.



You Failed

#### Manage - to succeed in doing something

- Did you manage to get any bread?
- I can't manage all this work on my own.
- Don't worry about us | we'll manage!



# Complete the following sentences using the verbs FAIL or MANAGE in the proper form.

1. If this project \_\_\_\_\_\_, it will affect not only our department, but also the whole organization. 2. The car's quite full, but we could \_\_\_\_\_\_ to squeeze another couple of people in. 3. If you \_\_\_\_\_\_ these exams, you can try to pass them next year. 4. How did you \_\_\_\_\_\_ to get such a great job. 5. It doesn't mater if you\_\_\_\_\_, just do your best. 6. I don't know how actors \_\_\_\_\_\_, to learn all those lines. 7. Agricultural companies \_\_\_\_\_\_ to convince consumers that GM foods are safe. 8. I'm afraid I have to go out for a while. Will you be able to\_\_\_\_\_\_ on your own? 9. How do you \_\_\_\_\_\_ to work in this heat without air conditioning? 10. My parents will be very angry when I tell them I have \_\_\_\_\_ my exams.